



*My Written Success Plan**

(Audio training is available on your www.maximumsuccess.com website: Training 9)

I realize that both vision and planning are critical to the success of my business. Here is my vision and written plan for my business in the following specific areas:

Income/Financial Goals and Bonus Car

1. I will make at least \$ _____ per month starting in as little as 90 days from now.
2. I will be a Sales Manager by _____ (date).
3. I will be on track to making \$ _____ annually starting 1 year from now.
4. As of today, I want my business to become a **career**, a **part-time** or **spare-time** asset, or **unsure**.
(please circle)
5. If career, how much is needed to comfortably replace your current income? \$ _____ per mo.
6. My bonus car is going to be a _____ (brand/model) that is _____ (what color) with _____ (what kind of upholstery) and makes me feel _____ (first emotion that comes to mind).
7. I understand the power of having an optional consumable-type business in conjunction with my air and water business. My first optional AAA order will begin on (date) _____ (See Managing Partner for details on this additional income stream source that is available to you).
8. I am committed to attend my first Success Institute at the home office on: _____.

My new business has the potential to afford me great things in life. Here is the first thing that comes to mind that I would like to achieve? _____.

Time Schedule for Business & Teleconferences I will attend regularly to help build my business:

I will spend on average _____ hours on my business per week. Days (#hrs/circle am/pm)?
 M ___ am/pm T ___ am/pm W ___ am/pm TH ___ am/pm F ___ am/pm S ___ am/pm

I realize that success breeds success and that staying connected to my team is vital for my success. My weekly schedule will include attending the following MP3 recordings and/or live trainings:

- | | |
|-------------------------------|-------------|
| Mon Teleconference/MP3: _____ | Time: _____ |
| Tue Teleconference/MP3: _____ | Time: _____ |
| Wed Teleconference/MP3: _____ | Time: _____ |
| Thu Teleconference/MP3: _____ | Time: _____ |
| Fri Teleconference/MP3: _____ | Time: _____ |
| Sat Teleconference/MP3: _____ | Time: _____ |

There may be days when I already have activities scheduled outside of my business that keep me from being on a live teleconference. If so, I will listen to the MP3 recorded calls as needed. Initial: _____

Compensation Specific Goals with Dates

(Optional for all levels) I understand the benefits of being a distributor, either by the 30 Day Fast-Start Distributor Option (available now or later through attending select Company events or new partner piggybacking), or the 3 months Distributor Option. I will become a Fast-Start Distributor using the **5,000 / 10,000** QV (circle one) program. My benefits in achieving Distributor (Please list as many as possible for example: 18% overrides, lowest prices/highest profit on future products, etc.):

My date for completing Fast-Start Distributor is: _____

Regardless of the method I use to get to Distributor, I will find at least _____ people interested in the business with optional inventory (for example, success pack, clip or other) to help me reach 5,000 or 10,000 QV plus take care of one small detail. I am committed to doing the activities below to find these people:
Initials: _____

Activity Specific Goals with Dates for Completion to reach my Fast-Start Date

Specifically, I will target the following areas to help fund and build my business:

Activity #1 (sharing the technology): # of placements _____ by _____ (date).

Activity #2 (warm market letter): # of letters sent _____ by _____ (date).

Activity #3 (if desired/chosen): Type of Advertising _____ Frequency: _____

Two Steps to Personal Growth -- "Success will happen through me and not around me!"

1. I realize that success starts in my own mind; therefore, I will commit to reading/listening to and studying at least 2 personal growth items (books, tapes, etc.) by (date) _____. Among the many choices available, we recommend the following:
 - a. Lead the Field by Earl Nightingale (Save Money by ordering at www.enrichmentunlimited.com use "ECOSAVE" as coupon code)
 - b. Creating Wealth from Home's "A View from the Eagle's Nest." (Try it for 30 days Risk Free www.cwfhen.com)
2. I will listen to at least # _____ additional MP3 recordings on my own weekly. (See Maximum Success Website for list of recordings)

I understand that I am not in business by myself and am surrounded by a team of fellow entrepreneurs and have access to much training, but *choosing to succeed* is ultimately up to me. I know if others can be successful with practice, determination and patience so can I. I am committed to seeing my plan through, regardless of any temporary set-backs and/or limitations that may come my way.

Signature Date

*When finished please make a copy and fax or mail it to your managing partner so he or she can help you in achieving your goals. Enjoy the process! Remember that we are here to help you, and you are only a phone call away from getting any questions answered.