

# RISING Stars

February 2004



## Janie Jones - Texas

For Janie Jones, a married mom of two boys, AmeriPlan® delivered what other companies couldn't – a full-time income working from home. After trying numerous home-based businesses, she almost gave up and was considering working outside the home.

But luckily she didn't and in July 2003, she found AmeriPlan®. Immediately she knew it was the best home-based opportunity she had seen.

"I rolled up my sleeves and started working hard the next day," she said. "For my efforts, I am now making a full-time income and I am enjoying spending time with my children. My husband and I are now building our dream – our own recording studio – all thanks to AmeriPlan®."

Janie is one of many stay-at-home moms working AmeriPlan®. She said it is perfect for women looking for a business where you don't have to push a product or do in-home parties. "A lot of moms don't like to go out and sell, but they are comfortable on the Internet and comfortable on the phone," she said. "They can do this."

Janie thanks Dennis and Daniel Bloom for the opportunity, and Mike McDonald, Wendy Hiemenz and her hard-working team.

"My goal is to help others that are in similar circumstances, so that they may turn their lives around and make their own dreams come true by catching the AmeriPlan® vision!"

### Accomplishments

Start Date	7-17-03	#11 Recruiter her 1st
RSD	8-07-03	month at AmeriPlan®
SRSD	10-15-03	#1 Recruiter 6 out her 8
ESD	12-08-03	months at AmeriPlan®
SESD	12-10-03	11 RSDs & 3 SRSDs on
NSD	01-12-04	her front line

# 200K Founders' Signature



Jerome & Debera Scott  
Michigan

# 150K Founders' Signature



John & Denise Kash  
Florida



## New President's 75K

Nick Pappas - Florida  
John & Tammy Hayes - OK



## New President's 50K

Gary Clark - Oregon  
David & Stephanie Piazza - CA  
Bob Sharpe - California  
Cynthia & Willie Teague - IL  
Brian Wright - California



## New President's 25K

Phil Ferrara - Florida  
Wendy Hiemenz - Alabama  
Robert King - Illinois  
Dan Mugg - Oklahoma  
Larry Piekos - Tennessee



Larry McKenzie  
Florida

# 100K Founders' Ring

# NSD



# National Sales Directors



Phil & Leila Ferrara  
Florida



Rick & Maggie Pamplin - Florida



Jennifer & Scott Welch - Florida



Janie Jones  
Texas



Larry McKenzie  
Florida



Bob & Gloria Sharpe - California

\* Steven Clark - Arizona \* Photo Not Available



# Senior Executive Sales Directors



**Carol Phillippe**  
Louisiana



**Barbara McDonald**  
Pennsylvania



**Carl Hodge**  
Alabama



**Daniel & Helen Horton**  
Michigan



**Darrell Jeffries**  
Missouri



**Aaron & Elaine Johnson**  
Pennsylvania

- \* James Arra - Florida
- \* Richard Click - Oklahoma
- \* Georges Denis - Florida
- \* Harriette Lubow - Arizona
- \* Juana Riggs - Arizona
- \* Larry Rivero - Colorado
- \* Aziz Sadat - Washington



# Executive Sales Directors



**Patrick Carney**  
Ohio



**Alton & Dolores Friesen** - Oregon



**Jim & Geneva Osburn** - OK

- \* Gloria Callo - Florida
- \* Richard Click - Oklahoma
- \* Suzanne Docimo - Oregon
- \* Malin Falu (Mia) - NY
- \* Renate Googins - Florida
- \* Daniel Guerrero - Florida
- \* Nelson Harper - Florida
- \* Desiree Ingram - PA
- \* O. J. Jacob - Texas
- \* Michael Kay - Michigan
- \* Ray Kinney - Florida
- \* Spencer Lee - Indiana
- \* Eleanor Peterson - GA
- \* Alexander Piantini - Florida
- \* Denise & Patrick Patterson - PA
- \* Sharon & Danny Randolph - OK

- \* Doris Raymond - Florida
- \* Bernice Rhinehart - GA
- \* Mike Rhodes - Texas
- \* Arthur Sands III - MD
- \* Joseph Sherman - Oregon
- \* Robert Stanford - Texas
- \* Patrick Sullivan - Florida
- \* Lewey Thomas - CO
- \* James Traughber - TN
- \* Charlotte Tyree - Virginia
- \* Gene Valdini - Florida
- \* Maureen Vrchota - CA
- \* Janice Zeller - Washington



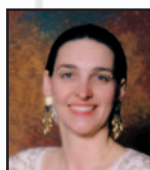
**Veda Hastings**  
Texas



**Mercedes Minota** - NJ



**Arneatrice Roston** - Illinois



**Gay Sills**  
Texas



**Leslie Thompson**  
Florida



# Senior Regional Sales Directors

- Anthony Bannister** - PA
- Martin Bromberg** - Florida
- Gloria Callo** - Florida
- Melva Calvin** - Arizona
- Michele Cunningham** - Florida
- Scott Dupont** - Florida
- Kelly Fuller** - Pennsylvania
- Renee Gordon** - California
- Cynthia Harrison** - Illinois
- Ozell Hazzle** - Oregon
- Robert Holmes** - Texas

- Shawna Jarvis** - Texas
- Clyde Johnson** - Pennsylvania
- Clovis Jones Jr.** - Arizona
- Brandon Law** - California
- Lodie Leslie** - Florida
- Donna Mahnken** - Florida
- Myquel Marconi** - Texas
- Jackie Mulvey** - Texas
- Violet Nash** - New Jersey
- Sheila Parent** - Oregon
- Alexander Piantini** - Florida

- Denise & Patrick Patterson** - PA
- Victor Rampen** - California
- James Rhodes** - Texas
- Mike Rhodes** - Texas
- Nancy Schiff** - Florida
- Robert Stanford** - Texas
- John Weyrick** - Florida
- Michael Williams-Garner** - CO
- Roberta Wilson** - Florida



# On Target

Top Producers' Trip

AMERIPLAN USA CORPORATION

Experience Vancouver

September 17-21, 2004

Dale & Donna Brooks  
 Lorene Brown-Watkins  
 Gary Clark  
 Clay & Jackie Dixon  
 Bridgitte Forrey  
 Joe & Carol Garvey  
 Wendy Hiemenz  
 Christopher & Theresa Horn  
 Mark & Tracy Jarvis

Matt Kaluza & Sandra Cheng  
 Roger & Tracy Kaman  
 Michael & Juliene Lancto  
 Steve & Julie Luxenberg  
 Alan & Leanne Masters  
 Mike & Verna McDonald  
 Larry McKenzie  
 Scott & Judith Miller  
 Brad & Amber Murray

Chuck & Tana Nicholson  
 Stephanie & David Piazza  
 Jerome & Debera Scott  
 Bob Sharpe  
 Willie & Cynthia Teague  
 Brian Wright

## Congratulations! January Production

### Top Markets

1. Houston
2. Dallas
3. Philadelphia/South Jersey
4. Atlanta
5. Detroit
6. Orlando
7. Richmond
8. Chicago
9. Washington, D.C.
9. Ft. Lauderdale

### Top Enrollers

1. Aaron Price - Texas
2. David Fields - Florida
3. Dennis Terwilliger - Florida
4. Robert Mishelow - New York
4. James Wolcott - Colorado
5. Rick Endsley - Texas
6. Louis Bertrand - Louisiana
7. Bill Bertha - Colorado
8. Bill Simms II - Washington
9. Michael Williams-Garner - CO
9. Mikko Koljonen - Florida

### Top Recruiters

1. Janie Jones - Texas
2. Charolette Jamison - Louisiana
3. Steve Branch - Virginia
4. Matt Kaluza & Sandra Cheng - CA
5. Jeff & Heather Osness - Arizona
5. O.H. Brown - South Carolina
6. Jacob Gonzales - Texas
7. Dottie Riden - Georgia
7. Drew Nickerson - California
8. Cheryl Austin - Oklahoma
8. William Garrett - Texas
8. Steve Lestingi - California
8. Joy Scruggs - Kentucky

# R

egional  
Sales Directors



Aileen Abad - CA  
Martin Abbott Sr. - CO  
Ciara Allen - CA  
Howard Anderson - TX  
Rita Andrews - CA  
Steven Armstrong - FL  
Malley Baldwin - MI  
Craig Barmore - NY  
Finley Beach - OH  
Alfred Bee II - TX  
Oussama Bennani - CO  
Franklin Berroeta - NC  
Louis Bertrand - LA  
Josephine Black - CA  
Jessica Blaxton - FL  
Patricia Brandt - TX  
Jillian Brown - FL  
Patricia Brown - FL  
Charles Bryant - MI  
Marian Burrell - CT  
Billie Lynn Busby - OK  
Tekiyah Byrd - MI  
Craig Calhoun - TX  
Angela Campbell - NJ  
Angela Cary - MI  
Alexander Casares - CO  
Doris Celestin - FL  
J. Rand Certain - TX  
Joseph Chamberlin - CO  
Warren Cheatham - TX  
Timothy Cofield - NC  
Richard Corazza - CA  
Rita Cotton - TX  
Randy Cousins - PA  
Raphalien Davilien - FL  
Jeffrey Dawson - FL  
Maria De Leon - CA  
Margarete Degaston - AZ  
Richard & Maria Dempster - GA  
Janell Denk - OR  
James Deparle - FL

Guy Diffenbaugh - FL  
Rose Doreus - FL  
Cowanis Duckett - PA  
Kevin Easterwood - OK  
Eva Ebersole - CA  
Jaimie Elliott - VA  
Larry Elliott - TN  
Eric Epstein - TX  
Abdou Fall - PA  
Yves Felix - FL  
Gloria Felton - AZ  
Calvin Finch - NC  
Cheryl Fitzgerald - TX  
Lloyd & Lori Freiberg - FL  
Scott Gagnier - FL  
Jess Garcia - CA  
Margaret Garman - OR  
Beverly Garner - CO  
Lois Genua - CT  
Keyvan Ghafoori - GA  
Lindajoy Golding - PA  
Leonor Gomez-Delavega - FL  
Nancy Green - GA  
Katie Griffin - GA  
Mary Guillory - TX  
Janie Gutierrez - IN  
Trent Hackney - TX  
Monica Hailstalk - PA  
Lloyd Hall III - TX  
Gregory Harvey - TX  
Alberto Helguera - VA  
David Henderson - NV  
Danny Henry - TX  
Marilyn & Sanford Herman - FL  
Jeffery Hicks - NJ  
Robert Holmes - TX  
Karen Holmes - TX  
Vivian Hughes - CO  
Els Item - CA  
Delia Johnson - MI  
Janet Johnson - AZ

Robert Jones - FL  
Mary Jones - IL  
Dawn Jones - PA  
Ronald Jones - OK  
Pamela Joyce - TX  
Mikko Koljonen - FL  
Terry Kretzer - TN  
Michael Lameyer - FL  
Durwood Langley - AZ  
Hyrma Leo - FL  
Heather Lind - FL  
Leslie Lucas - VA  
Jose Lugo - FL  
James Lyons - CA  
Vinicius Machado - FL  
Eladio Marin - FL  
Terry Martin - TN  
Jimmie Martinez - CO  
Paula Martinez - TX  
Jon & April Mason - IL  
Charles Matlock - TX  
Cleophas McAlpin - CA  
Barbara Mccauley - CA  
Victor McDowell - MS  
Peggie McDuffey - IL  
George Meisenholder - TN  
Wilner Meme - FL  
Ronald Merritt - TX  
Robert Michutka - FL  
Georgia Miller - NJ  
Jean Mondesir - FL  
Ingrid Montgomery - NV  
Cochise Moore - FL  
Albert Moretti - PA  
Mary Mosley - AZ  
Shelli Mullen - CA  
Kirk Murray - FL  
Jose Parra - FL  
Nancy Passmore - TX  
Lilian Pereira - MA  
Gail Rahill - NY

Maria Reddington - ID  
Kim Reed - OR  
Michelle Rice - TN  
Lillie Richmond - IL  
Clifford Ritch Jr. - FL  
Rose Robinson - NJ  
John Rodgers - OR  
Kenneth Rogers Jr. - NY  
Barbara Russotto - FL  
Dora Sanchez - FL  
Wayne Sandridge - MO  
Joanne Scott - NY  
Jean Pierre Senat - FL  
Brian Shanklin - LA  
Steven Sherman - OR  
Melinda Short - TX  
Carrol Smith - TN  
Valjean Smith - TX  
Gerry Soohoo - CA  
Inda Spearman-Lattimore - MI  
Matt Stanford - TX  
Scott Stansfield - CA  
Leah Suri - FL  
Heather Sykes - FL  
Robert Tamburri - FL  
Claudia Taylor - GA  
Larry Taylor - TX  
Linda Taylor-Whitt - IL  
Dennis Terwilliger - FL  
Margie Thomas - IN  
Carol Tullis - OK  
Veronica Valdez - FL  
Shirleyann Vialva - NY  
Karen Vicknair - TX  
John Weyrick - FL  
Irene Whithead - NC  
Christina Wilson - OR  
Byron Zachary - IN  
Mitchell Zeff - FL

**Bulletins and Exciting News!!!**

Log-on to  
Broker Support (www.iboplus.com)

for the latest

Log-on to

**ATTENTION!**

Your new AmeriPlan® monthly "Rising Star"  
Recognition publication. Look for your New  
quarterly "Inside Track" *Exciting Lifestyle*  
Magazine on April 2004.

**HERE IT IS!!**

5700 Democracy Drive  
Plano, TX 75024



Shelly Alley - TX  
Jeanine Andrews - CA  
Joseph Barclay Jr. - NY  
James Beach - TX  
Magnos Beckett - DC  
Joe Blanton - TX  
Steve Branch - VA  
O. H. Brown III - SC  
Eva Campbell - TX  
Joseph & Carol Garvey - GA  
Denisa Chasteen - FL  
Matt Kaluza & Sandra Cheng - CA  
Al Correll - CO  
Melvin Crawley - VA  
David & Cyndi Smith - CA  
Anna Dagggett - MO  
Jerry Dailley - TX  
Clay & Jackie Dixon - KS  
Kim & Mark Eubanks - TX  
David Garber - PA  
Jacob Gonzales - TX  
Richard & Annette Grass - WA  
Brian Gresh - FL  
Gary Hazelwood - TX  
Wendy Hiemenz - AL  
Carolyn Hoffman - AR  
Kathy Howe - SC  
Frank & Cheryl Jarvis - CA  
Mark & Tracy Jarvis - TX  
Janie Jones - TX  
Roger & Tracy Kaman - FL  
Arthur Katz - NY  
Troy & Julia Kotferman - NC

Christopher & Lacy Gee - OK  
Steven Lestingi - CA  
Steve & Julie Luxenberg - FL  
Daniel Luxenberg - FL  
Troy Mackey - CA  
Alan & Leanne Masters - TX  
Scott McColium - AL  
Mike & Verna McDonald - TX  
Andrew McElvea - TX  
Fatima Middleton - TX  
Steven Miller - FL  
James Molaison - TX  
Brad & Amber Murray - CA  
John Nordstrom - FL  
Patrick Olds - OR  
Jeff & Heather Osness - AZ  
Phil Piccolo - FL  
Teena Pomerantz - FL  
Carey Post - TX  
Yvette Rendon - FL  
Donald Rice - AZ  
Dottie Riden - GA  
Paula & Don Robertson - TX  
Cheryl Williams Robinson - FL  
Jan Rucker - FL  
Jeff Segal - AZ  
B. J. Shurley - FL  
Joe Straw - TX  
Sallie Streck - FL  
Mike Vora - TX  
Terrence Wilson - VA

**Member Council**



Lowell Anderson - CO  
Joshua Armstrong - NV  
Duane Bean - NV  
Magnos Beckett - DC  
William Bertha - CO  
Louis Bertrand - LA  
James Buck - CO  
Nate Carpenter - NV  
Matt Kaluza & Sandra Cheng - CA  
Calvin Cheng - CA  
Steve Chesnut - FL  
Kit Ming Chu - CA  
David Clark - MN  
Gary Clark - OR  
Joe Clarke - WA  
Michele Cunningham - FL  
Clay & Jackie Dixon - KS  
Monica Dooster - TX  
Landon Dreher - AL  
Leo Elder - TX  
Rick Endsley - TX  
Christian Farris - TX  
Janet Ferguson - FL  
David Fields - FL  
Brandon Gaille - TX  
Keyvan Ghafouri - GA  
Paul Gleason - FL  
Virginia Green - FL  
Elaine Hamilton - TX  
Teri Hanson - MD  
Cynthia Harrison - IL  
Orland & Lynette Henry - FL

Stephanie & David Piazza - CA  
Ben Pollard Jr. - CO  
Robert Prescott - FL  
Aaron Price - TX  
Roger Rake - OR  
Nancy Randall - CO  
Arneatrice Roston - IL  
Fernando Santana - IA  
William Simms II - WA  
Nicola Smith - FL  
J.J.K. Sobolesky - FL  
Michael Sullivan - TX  
Samuel Sweeting - FL  
Benny Tamayo Jr. - TX  
Cynthia & Willie Teague - IL  
Dennis Terwilliger - FL  
Robert Walton - KS  
Patricia Williams - CO  
Michael Williams-Garner - CO  
James Wolcott - CO  
Robert Wormuth - FL

Ira Hersch - FL  
Jack Higgins - KS  
Christopher & Theresa Horn - TX  
Frank & Cheryl Jarvis - CA  
Twila Johnson - ID  
Erin Kasper - WA  
Rosalie Kay - FL  
Kraig Koenig - CO  
Risto Kojonen - FL  
Panu Kojonen - FL  
Michael Kortegaard - TX  
Kenneth Kowalsky - NJ  
Burton Kramer - OH  
Joseph Lavelly - AR  
Brian Lee - TX  
Paul Lipski - FL  
Johannes Lisiecki - WA  
David Matheny - CO  
Jeff Mathies - CO  
Michael McCormack - FL  
Arnold Mercado Jr. - TX  
Arnold Mercado Sr. - TX  
Fatima Middleton - TX  
Jeff Johnson & Amanda Miller - CO  
Robert Mishlow - NY  
Roger Moody - IN  
R. John Moore - CO  
James Moore - IN  
Sherril Mudd - OR  
Kathy Peneguy - LA  
Joy Perez - TX  
Debora Petrov - NY